



Senior Director, Business Development

Reporting to the Chief Operating Officer and within established policies, procedures and guidelines, the Senior Director, Business Development oversees, directs and manages the key revenue producing operating departments of Retail & Attractions, Culinary, and Golf services of Niagara Parks. Ensures sound business and accountability practices are understood, implemented and adhered to, ensures high level of customer service and operates efficiently and profitably in order to meet or exceed the acceptable standards of the NPC management and Commission.

Niagara Parks offers a competitive annual salary as well as a comprehensive benefit and pension plan.

A successful Police Information Check is required for the selected candidate.

Applications for this position will be accepted until November 30, 2018.

Please visit www.niagaraparks.com/careers to create a profile and submit your resume.

QUALIFICATIONS:

- University degree in Business Administration, Tourism and Hospitality or a related discipline, specializing in business administration, retailing, culinary services, golf or equivalent knowledge and experience.
- Effective leadership skills; sound financial management and strategic business planning, excellent analytical problem solving skills and ability, proficiency in risk management; superior oral and written communication skills including effective delivery of presentations; effective conflict resolution and negotiation skills; organizational and planning skills; tact and diplomacy; knowledge of public sector operations an asset; high level of administrative, supervisory skills/ability and knowledgeable of the tourism environment. Sound knowledge of government directives.
- Fifteen (15) to twenty (20) years of progressive leisure service and/or tourism management experience including several years in a senior leadership role.