



March 25, 2017

Mr. John Pecan
Commissioner of Competition
Competition Bureau Canada
50 Victoria Street
Gatineau, Quebec
K1A 0C9

VIA E-MAIL: john.pecan@canada.ca

RE: Potential Price Fixing on Telecommunications Sports Programming in Canada.

Dear Commissioner Pecman,

On behalf of the Ontario Restaurant, Hotel and Motel Association (ORHMA) members I am writing to you with regards to the most recent changes that both **BELL & ROGERS** have put in place and forcing restaurants and bars with a liquor licence in Ontario and across Canada to pay more for their sport programming packages. On May 1, 2017, TSN, RDS and Sportsnet will be available only as a separate sports packages for bars and restaurants that hold a liquor licence.

Neither Bell nor Rogers consulted or informed the ORHMA or its membership of any changes. We found out through our members who received a written notice this month that indicate pick this option or you risk service disruption to their sport package policy changes.

The ORHMA immediately contacted Bell and Rogers and CRTC to seek answers and raise our concerns – at this time we have not had any success having our issues that were raised addressed.

We are outraged that both Bell and Rogers are doing this. They are forcing all restaurants and bars with liquor licensees across Canada to pay up or lose their sports channels. These telecommunications corporations are doing this because they can which is truly unfortunate. We would like to know if this is price fixing as both telecommunications corporations agreed to raise and change their sports programming packages at the same time leaving many businesses no alternative and in a very compressed time to seek an alternate solution.

The link found below from the Bell website might be of assistance as you learn more of the issues we are raising with you.

LINK HERE FOR ANSWERS Sports Packages FAQ - Small Business - Bell Aliant
<http://bellaliant.bell.ca/small-business/support/tsn-rds-sportsnet-packages>



We appreciate your time and consideration of our request. Please know this is a time sensitive matter and any leadership you can bring forward at this time to address this matter would be helpful to our members as they are forced to decide immediately if they can afford the new Bell and Rogers sports programming rate structure

Yours truly,

A handwritten signature in black ink, appearing to read "Elenis", is positioned below the closing salutation.

Tony Elenis
President & CEO
Ontario Restaurant Hotel & Motel Association

cc: Minister Navdeep Singh Bains, Minister Innovation Science & Economic Development